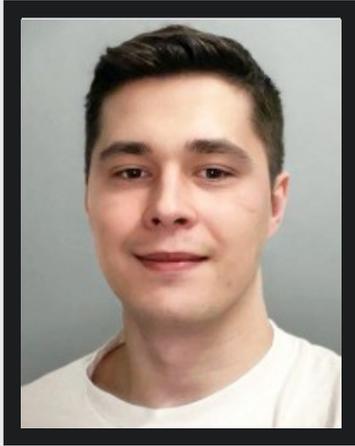


AIVARAS NAVARDAUSKAS



📍 London - Northampton

☎ +447900089923

✉ aivarasnavardauskas92@gmail.com

I'm a passionate and experienced community builder with over 6 years leading Web3, fintech, and gaming ecosystems. My strength lies in turning complex, technical projects into clear, engaging experiences for developers and users alike. I've supported Layer 1 launches, managed large Discord and Telegram ecosystems, delivered live events and AMAs, and built custom tools for feedback, onboarding, and automation. Whether it's a crypto protocol, a fintech product, or a gaming platform, I know how to scale support, grow trust, and create systems that last. Currently studying Computer Science, I bring both practical know-how and technical curiosity - always looking to improve, build, and help teams deliver their best work. I'm drawn to roles where community is treated as infrastructure, and where honest communication and autonomy are valued.



EXPERIENCE

Community Manager Action Model

07/2025 - 01/2026

- Scaled high engagement Web3 AI community across Discord, Telegram, and X during pre launch and launch phases.
- Designed and enforced quality-first community standards, including anti spam and contribution frameworks.
- Developed comprehensive weekly reports covering growth, engagement trends, and top contributors to inform leadership decisions.
- Planned bi-weekly community calls, AMAs, and onboarding initiatives to enhance retention and participation.
- Served as primary liaison between product teams and community, translating technical updates into accessible communication.
- Onboarded and coordinated moderators and a community coordinator, optimizing internal workflows and daily operations.

Developer Community Moderator - Midnight Input Output (IOHK) - London Area, United Kingdom

03/2024 - 06/2025

- Acted as a key bridge between the community and engineering/product teams, regularly surfacing developer pain points and tracking feedback.
- Maintained deep engagement across Discord and Telegram, offering structured onboarding and real-time support to new and active devs.
- Facilitated developer visibility by identifying top contributors and supporting them through early ambassador and incentive initiatives.
- Supported community education efforts by co-hosting AMAs, preparing FAQs, and advising on content topics based on recurring questions.
- Contributed to improving onboarding efficiency and reducing dev friction through clear communication, live support, and knowledge surfacing.
- Provided detailed moderation logs and weekly sentiment snapshots to inform DevRel strategy, and help steer product conversations.
- Played a frontline role during hackathons, helping to guide participants, answer tech questions, and maintain momentum post-event.

Community Lead (Part-time / Freelance) CALIB3R - Remote, United Kingdom

02/2024 - Current

- Led growth and engagement across multiple Web3, and fintech clients.
- Advised on Discord and TG setup, campaign structure, and contributor flows.

- Created reporting systems and outreach templates for ambassador programmes.
- Helped refine product messaging, and user onboarding journeys.

■ **Community Moderator / Manager** Geopoly

11/2021 - 01/2025

- Supported a global community for a geo-based NFT strategy game blending real-world business ownership, blockchain, and digital assets.
- Ran Discord, TG engagement, daily mission support, and player onboarding.
- Educated users on on-chain/off-chain systems, GEO\$ token, and NFT gameplay.
- Coordinated events, NFT drops, and gameplay guide rollouts to boost retention.
- Bridged player feedback with product and marketing teams for continuous improvement.

■ **Community Strategist** Bit Rivals - United Kingdom

02/2021 - 12/2024

- Managed the official Discord community for a play-to-earn gaming platform, rewarding users with Rival Points and crypto through real-time gameplay tracking across Steam, Xbox, and PlayStation.
- Designed and ran community earning challenges and tournaments to boost daily engagement, and incentivise participation.
- Educated gamers on using \$RIVAL tokens, redeeming points, and navigating on-chain/off-chain mechanics.
- Moderated and grew community forums, handled FAQs, issue escalation, and helped resolve user concerns promptly.
- Shared player sentiment and improvement suggestions with product and ops teams to help shape platform updates and event structures.

■ **Social Community Moderator** CADAICO - Germany

10/2023 - 03/2024

- Supported the launch of the CADA Assistant and Platform, a groundbreaking AI and blockchain tool for CAD enterprise use.
- Managed engagement across Telegram and Twitter/X, fostering a community of AI and blockchain developers, CAD professionals, and early adopters.
- Launched and ran the CADAICO Ambassador Programme, recruiting and coordinating regional ambassadors to host events, create content, and share insights across channels
- Curated educational content: explained CADA capabilities, token mechanics, and blockchain synergy to both technical and non-technical audiences.
- Collected user feedback and sentiment analysis to guide product development, marketing positioning, and ecosystem UX improvements.

■ **Community Manager** Lossless

07/2023 - 03/2024

- Supported a security-focused Web3 protocol by moderating Discord and Telegram, and educating community members on protecting assets from exploits.
- Guided users through submitting and staking \$LSS to flag suspicious transactions in the 'Finders & Stakers' programme on lossless.io.

- Helped onboard community reporters and facilitated the first Lossless 'Cyber Cell' initiative to boost proactive security awareness.

Community Manager Basketballverse

06/2023 - 03/2024

- Ran a Discord community for a Web3 basketball metaverse game.
- Promoted the \$BVR token and educated users on staking, NFT mechanics.
- Hosted campaigns, and supported cross-chain user education.

Community Moderator / Manager ONINO

01/2022 - 03/2024

- Hosted monthly webinars and community updates (X, Telegram, YouTube) to introduce ONINO's tokenisation platform and Mainnet launch process.
- Managed technical community support by answering FAQs, onboarding testnet validators, and promoting developer documentation and blog updates onino.io.
- Bridged feedback to product teams, sharing event sentiment, and helping to shape UI improvements and platform positioning.

Community Moderator Cryptology

08/2023 - 02/2024

Social Media Manager Cheeky Crypto - Remote

07/2023 - 12/2023

SMM & CM REV3AL - Remote

12/2021 - 12/2022



SKILLS

- Community Systems (Discord, Telegram, Reddit, Twitter/X)
- AMA and Livestream Ops (Restream, OBS, StreamYard)
- Developer Onboarding & Support (Docs, Feedback Loops, Quests)
- Bot and tool building (Python, Telethon, TypeScript basics)
- Growth analytics and NPS tracking (GSheets API, Notion, Airtable)
- CRM & Ops Tools (HubSpot, Jira, Zapier, Typeform, Trello, and Confluence)
- Event and hackathon strategy (planning, hosting, post-mortems)
- Cross-platform content and social growth (YouTube, TikTok, Twitter/X, and Reddit)
- Community Playbook and SOP Development
- Technical Writing (FAQs, Knowledge Bases, Dev Docs, Support)
- Gamified Engagement Systems (XP, Quests, Incentives)
- Automation and Moderation Workflows
- Community Health and Sentiment Analysis
- Contributor Programmes & Ambassador Strategy



LANGUAGES

English:

Lithuanian:

Russian:



EDUCATION

IAO Level 2: Equality & Diversity
INNOVATE AWARDING 12/2019

IAO: Information Technology
INNOVATE AWARDING 12/2019

Level 2: Lean Management
Doncaster - Doncaster, 12/2017

Qualification Certificate: Employability
NCFE 11/2022

Level 1: Customer Service Management
Learning Curve Group



WEBSITES, PORTFOLIOS AND PROFILES

- <https://www.linkedin.com/in/aivaras-navardauskas-7b64321a4/>
- <https://x.com/MANIFESTA>



HOBBIES AND INTERESTS

- I'm passionate about learning and building — whether it's writing Python scripts, exploring systems in Computer Science, or testing out new tools just for fun. Outside of tech, I've practiced karate for years, love exploring new places and



ACCOMPLISHMENTS

- Developed **Discord tooling** for role audits, feedback forms, onboarding flows, and contributor tracking
- Created **NPS & sentiment analytics** dashboards using Google Sheets API, Discord exports
- **Hosted and produced multiple hackathon livestreams** using Restream, OBS, and Discord — end-to-end
- Managed and grew developer and contributor communities during **Midnight's L1 development & pre-mainnet phases**
- Organized and supported **Twitter/X AMAs, onboarding quests, and ambassador programs** across several ecosystems
- Helped shape **core community strategy** for Midnight (IOHK), including naming ecosystem NFTs and early role structure
- Supported >10 Web3 projects including DeFi, gaming, and L1s — spanning strategy, ops, and direct user support
- Actively studying **Computer Science** to deepen technical fluency — already using skills in real-world automations